

COMMITTEE OF THE WHOLE - APRIL 20, 2010

REQUEST FOR APPROVAL OF SOLE SOURCE PURCHASE OF FITNESS EQUIPMENT FOR NORTH THORNHILL COMMUNITY CENTRE – WARD 4

Recommendation

The Commissioner of Community Services, in consultation with the Director of Reserves and Investments and the Director of Purchasing Services, recommends:

- 1) That Council approve the awarding of Advantage Fitness Sales for the purchase of fitness equipment in the amount not exceeding \$252,671.57 including taxes and VO2 Fitness Inc. for the purchase of fitness equipment in the amount not exceeding \$103,098.94 including taxes; both being the exclusive Ontario distributors for the brands of fitness equipment that are specified.
- 2) That the Mayor and City Clerk be authorized to sign the contract and necessary documents.

Contribution to Sustainability

This report is consistent with the priorities previously set by Council in the Green Directions, Vaughan, Community Sustainability Environmental Master Plan, Objective 4.1:

- 4.1.1 Develop an implementation plan for the initiatives described in the City's Active Together Master Plan through a phased and budgeted program.

Economic Impact

Funds for these purchases have been approved through the North Thornhill Community Centre capital budget, project # BF-8203-08.

Communications Plan

The Purchasing Services Department will advise the equipment providers of Council's decision.

Purpose

The purpose of this report is to request Council approval to award a sole source purchase of fitness equipment to two providers.

Background - Analysis and Options

In preparation for the opening of the new North Thornhill Community Centre, fitness equipment is being purchased to outfit the new fitness centre at the same standard as similar sized City-owned fitness centres such as Al Palladini, Maple and Garnet A. Williams.

The equipment to be purchased is the same selection that exists in the other fitness centres: treadmills, cross-trainers, stair-climbers, exercise bicycles, muscle conditioning machines, free weights and spinning bikes.

The City's fitness centres primarily possess a selection of LifeFitness, Precor, Stairmaster, Hammer, Hampton and Schwinn fitness equipment. The selection of these particular brands is important for a number of reasons:

- the current selection of equipment at North Thornhill Community Centre is the same as what currently exists at the other four fitness centres;
- consistency and familiarity of look, adjustments and function benefits both the user and staff who go from centre to centre;
- they represent the highest level of quality that both serves the user well and minimizes maintenance issues;
- consistency enhances the preventative maintenance contract because the technicians are certified to perform work on these brands of equipment;
- the long-range plan for fitness equipment schedules the replacement of equipment with the same brand of equipment, if available, for the purposes of consistency.

Advantage Fitness Sales and VO2 Fitness Inc. both provide the type and quality of fitness equipment that has been established as a standard in the City's fitness centres. Advantage Fitness Sales is the exclusive authorized dealer for LifeFitness, Hammer and Hampton fitness equipment. VO2 Fitness Inc. is the exclusive authorized dealer for Stairmaster, Schwinn and Precor equipment. These brands of equipment are already well established in the other four fitness centres.

Due to the bulk purchase of fitness equipment for North Thornhill Community Centre, the vendors are able to offer relatively better rates than previous purchases.

Relationship to Vaughan Vision 2020/Strategic Plan

In consideration of the strategic priorities related to Vaughan Vision 2020, this report will provide:

- STRATEGIC GOAL:
Service Excellence – Providing service excellence to citizens
- STRATEGIC OBJECTIVES:
Enhance and Ensure Community Safety, Health and Wellness.

This report is consistent with the priorities previously set by Council and the necessary resources have been allocated and approved.

Regional Implications

There are no regional implications as a result of this report.

Conclusion

In order to continue with the consistency of the standard of fitness equipment currently available in the City-owned fitness centres, it is recommended that the purchases be awarded to Advantage Fitness Sales and VO2 Fitness Inc. as single source suppliers.

Attachments

None.

Report Prepared By

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Respectfully submitted,

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Commissioner of Community Services