

## COMMITTEE OF THE WHOLE – MAY 7, 2001

### **AWARD OF TENDER - T01-39, FOR THE SUPPLY AND DELIVERY OF VARIOUS VEHICLES**

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#### Recommendation

The Commissioner of Community Services, in consultation with the Director of Public Works, the Director of Purchasing, and the Director of Reserves & Investments, recommends:

1. That Part "A" of Tender T01-39, for the supply and delivery of one 2001, ½ ton 4x4 regular cab pick-up truck complete with snow plow, be awarded to Bill Houston Ford Ltd. at a total cost of \$35,362.50;
2. That Part "B" of Tender T01-39, for the supply and delivery of two 2001, ½ ton 4x2 regular cab pick-up trucks with A/C, be awarded to Freeway Ford Sales Ltd. at a total cost of \$49,114.40;
3. That Part "C" of Tender T01-39, for the supply and delivery of three 2001 ½ ton extended cab pick-up trucks with A/C, be awarded to Freeway Ford Sales Ltd. at a total cost of \$85,991.55;
4. That Part "D" of Tender T01-39, for the supply and delivery of three 2001, HD. 3/4 ton regular van, be awarded to Bill Houston Ford Ltd. at a total cost of \$77,280.00; and,
5. That the Mayor and Clerk be authorized to sign the necessary documents.

#### Background

As part of the 2001 Capital Budget process, Council approved funds to replace various City vehicles. As such, Tender T01-39 was put together for the supply and delivery of a total of nine (9) vehicles as part of the ongoing vehicle replacement program. .

Tender T01-39 was advertised in:

- The Liberal and
- the Electronic Tendering Network (ETN).

After the bids were received, staff received a phone call from one of the Chrysler dealers, indicating that the factory had changed the cut-off date for ordering 2001 vehicles, and could not supply the necessary vehicles after April 12, 2001. The revised factory cut-off date was confirmed in writing to the Purchasing Department. Due to the timing of the bid opening, and the meeting dates for Committee and Council, it was not possible for a report to be put together and approved in such a short period. As such, only the bids submitted by the Ford dealers could be considered.

The build out or / cut-off dates from manufacturers who submitted bids are as follows:

- Ford Motor Company, May 23<sup>rd</sup>, 2001
- Chrysler / Dodge, April 12<sup>th</sup>, 2001

The following are the tender results from the various bidders. Those prices marked with an asterisk (\*) have been corrected to reflect the provisional spare tire credit as well as additional costs for first line brand name tires, as part of the specifications for Firestone replacement.

**COMMITTEE OF THE WHOLE – MAY 7, 2001**

**Part "A", one 2001, 1/2 ton 4x4 regular cab pickup trucks c/w 8ft. cargo box and snow plow.**

Maclver Dodge Ltd	\$33,538.60
Seven View Plymouth	\$34,950.20
<b>Bill Houston Ford Ltd.</b>	<b>\$35,362.50</b>
Bill Houston Ford Ltd	\$36,800.00
Pine Tree Lincoln Mercury	\$37,238.15
Freeway Ford Sales Ltd.	\$39,274.80

**Part "B", two 2001, 1/2 ton 4x2 regular cab pickup trucks c/w A/C and 8ft. cargo box.**

Maclver Dodge Ltd	\$48,283.90.
<b>Freeway Ford Sales Ltd</b>	<b>\$48,594.40*</b>
Seven View Plymouth	\$49,592.26
Bill Houston Ford Ltd	\$50,255.00
Pine Tree Lincoln Mercury	\$50,609.20

**Part "C", three 2001, 1/2 ton 4x2 extended cab pickup trucks c/w A/C and 6 ft cargo box.**

<b>Freeway Ford Ltd.</b>	<b>\$85,211.55*</b>
Bill Houston Ford Ltd	\$86,595.00
Maclver Dodge Ltd	\$88,182.00
Pine Tree Lincoln Mercury	\$89,013.45
Seven View Plymouth	\$90,348.80

**Part "D" three 2001, 3/4 ton HD regular cargo vans.**

<b>Bill Houston Ford Ltd</b>	<b>\$77,280.00</b>
Freeway Ford Sales Ltd	\$80,826.60
Seven View Plymouth	\$82,386.00
Pine Tree Lincoln Mercury	\$83,621.10.
Maclver Dodge Ltd	\$86,281.05

The following table shows the project number, the vehicle to be replaced, the approved budget, and the bid price.

Project No.	Unit to be replaced	Approved Budget	Cost	Difference (-under +over)
4870-0-01	898 (B&F)	\$31,000	\$25,760.00	-\$5,240.00
4955-0-01	1020 (B&F)	\$38,000	\$35,362.50	-2,637.50
4872-0-01	861 (Eng.)	\$28,000	\$24,557.20	-\$3,442.80
4871-0-01	862 (Eng.)	\$28,000	\$24,557.20	-\$3,442.80

**COMMITTEE OF THE WHOLE – MAY 7, 2001**

4848-0-01	809 (Legal)	\$28,000	\$28,663.85	+\$663.85
4847-0-01	810 (Legal)	\$28,000	\$28,663.85	+\$663.85
4846-0-01	811 (Legal)	\$28,000	\$28,663.85	+\$663.85
4873-0-01	884 (P. Works)	\$31,000	\$25,760.00	-\$5,240.00
4874-0-01	883 (P. Works)	\$31,000	\$25,760.00	-\$5,240.00
Total	9 units	\$271,000	\$247, 748.45	-\$23,251.55

B&F = Buildings and Facilities  
Legal = By-law

Eng. = Engineering  
P. Works = Public Works

The vehicles listed in the above table to be replaced have reached their life expectancy, and replacement of these vehicles is necessary to keep ongoing maintenance costs down, and maintain the City's current level of service.

Based on the tender results, and the ability of the manufacturers to supply the required vehicles, it is recommended that the tender be awarded to the various bidders, as noted in the recommendations contained at the beginning of this report.

Respectfully submitted,

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G. Doris Haas  
Commissioner of Community Services

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