

## COMMITTEE OF THE WHOLE - AUGUST 18, 2003

### CO-OPERATIVE TENDER AWARD – SUPPLY & DELIVERY OF: SODIUM CHLORIDE (HIGHWAY COARSE ROCK SALT) CT-03-03 SCREENED SAND FOR WINTER SANDING CT-03-06

#### Recommendation

The Commissioner of Engineering & Public Works, in consultation with the Director of Public Works, and the Director of Purchasing, recommend:

1. That Co-operative Tender CT-03-03 for the Supply and Delivery of Sodium Chloride (Highway Course Rock Salt) be awarded to Sifto Canada Ltd.;
2. That Co-operative Tender CT-03-06 for the Supply and Delivery of Screened Sand for winter sanding be awarded to James Dick Construction Ltd.; and
3. That the Mayor and Clerk be authorized to sign the necessary documents.

#### Purpose

The purpose of this report is to award Co-operative Tender CT-03-03 for the Supply and Delivery of Sodium Chloride (Highway Coarse Rock Salt) to Sifto Canada Ltd. and Co-operative Tender CT-03-06 for the Supply and Delivery of Screened Sand for Winter Sanding to James Dick Construction Ltd.

#### Background - Analysis and Options

The Regional Municipality of York, on behalf of the York Public Buyers Co-operative, calls tenders on an annual basis for the supply of various services and materials required for municipal operations. Tenders were called to secure unit pricing per tonne for the supply and delivery of Sodium Chloride CT-03-03 and the supply and delivery of Screened Sand CT-03-06 for the 2003-2004 winter operations season.

Tender CT-03-03 for sodium chloride closed April 29, 2003 and a total of two (2) bids were received.

<u>Supplier</u>	<u>Unit Price per Tonne (Inc. GST)</u>	<u>Early Fill Unit Price per Tonne (Inc. GST)</u>
Sifto Canada Ltd.	\$56.49	\$56.49
Canadian Salt Co. Ltd	\$62.09	\$53.49

The bid documents were reviewed for accuracy and compliance with the Region of York's tendering procedures by a Purchasing Analyst on staff at the Region. Sifto Canada submitted the lowest price and has been recommended by the Region.

Tender CT-03-06 for screened sand closed April 29, 2003 and a total of three (3) bids were received.

<u>Supplier</u>	<u>Unit Price per Tonne incl. GST</u>
James Dick Construction.	\$11.47
John Eek & Son	\$11.91
Vidcom Sand	\$12.45

The bid documents were reviewed for accuracy and compliance with the Region of York's tendering procedures by a Purchasing Analyst on staff at the Region. James Dick Construction Ltd. submitted the lowest price and has been recommended by the Region.

**Conclusion**

Funding to a limit of \$ 1,005,780 was approved in the 2003 Operating Budget for Salt Purchase and \$32,000 for Sand Purchase. During an average winter, our operations have required 12,000 tonnes of salt and 1,500 tonnes of screened sand. Based on prices submitted, we anticipate spending \$677,880 for salt and \$17,205 for sand, which is within the parameters of the 2003 Operating Budget. Should Council choose not to continue the trial program of ClearLane deicing product initiated in Woodbridge in 2002/2003 winter season, the amount of salt purchased from Sifto Canada Ltd. will increase.

**Attachments**

N/A

**Report prepared by:**

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Respectfully submitted,

Bill Robinson  
Commissioner of Engineering and Public Works

Brian T. Anthony  
Director of Public Works