

**COMMITTEE OF THE WHOLE MARCH 24, 2003**

**RFP 02-265 VAUGHAN GIS DEVELOPMENT AND DATA MANAGEMENT TOOLS**

**Recommendation**

The Commissioner of Economic/Technology Development and Communications in consultation with the Director of Purchasing recommends:

That the proposal submitted by ESRI Canada Ltd. in the amount of \$157,369.00 (excluding G.S.T. & P.S.T.) which is within the approved Enterprise GIS capital budget, be selected as the successful proponent submission, as recommended by the Selection Team.

That the related Master License Agreement to be signed.

**Purpose**

To award RFP02-265, Vaughan GIS Development and Data Management Tools.

**Background**

A request for Proposal RFP 02-265, for Vaughan GIS Development and Data Management Tools including related training and implementation services was issued on December 11, 2002, and closed on January 16, 2003. The City's Purchasing Services Department received a total of Three (3) responses to the RFP:

- ESRI Canada Ltd.
- Intergraph Canada Ltd.
- Marmak Information Technologies

A selection team evaluated the three (3) submissions, and comprised of:

Frank Miele, Commissioner of Economic/Technology Development and Communications  
Dimitri Yampolsky, Director of ITS Department  
Geoff Bannon, GIS/Drafting Supervisor, Engineering  
Frank Di Palma, Systems Analyst, ITS Department  
Janet Hill-Connors, Buyer, Purchasing Services Department  
Jack McAllister, Draftsperson, Planning Department  
Lindy Black, GIS Analyst, ETDD  
Fan Cheng, Manager of Web and GIS Development, ETDD

The evaluations were based on the criteria as set out in the proposal document. The proponent scoring the highest points would be considered the successful proponent. The proposal criteria was based on a maximum score of 100 points as follow:

<b>Criteria</b>	<b>Rating</b>
The Firm's history and financial stability, including yearly R&D re-investment.	5 points
The Proponent's capability to perform the contract will be based on prior experience in supplying the proposed software, installation and support services, as well as on the references provided. Proposals will receive a higher rating in this category if the Proponent(s) have an install base of products in at least 2 Ontario Municipalities with	20 points

population in excess of 100,000.	
Cost of ownership	35 Points
Compliance with the outlined Technical Specifications	30 Points
Impact of the proposed products on Vaughan's existing IT infrastructure.	10 Points
TOTAL	100 points

Based on this criteria, the selection team recommended that the proposal submitted by ESRI Canada Ltd. be selected as the successful proponent submission.

ESRI Canada has a strong presence and large stable GIS user base. Most Municipalities in the York Region, GTA, Ontario, and Canada are standardizing with ESRI product which is beneficial to Vaughan for sharing data, knowledge exchange, etc...

### **Conclusion**

Staff have reviewed the submission and conducted reference checks, and determined that ESRI Canada Ltd. was the most qualified to provide the products detailed in RFP02-265.

### **Report prepared by**

Fan Cheng, Manager of Web and GIS Development, ETDD, x 8430  
Lindy Black, GIS Analyst, ETDD, x 8689

Respectfully submitted,

Frank Miele  
Commissioner of Economic/Technology Development and Communications