

## **COMMITTEE OF THE WHOLE SEPTEMBER 7, 2004**

### **CONTRACT EXTENSION – CT2003-03 SUPPLY AND DELIVERY OF BULK SODIUM CHLORIDE**

#### **Recommendation**

The Commissioner of Engineering and Public Works, in consultation with the Director of Purchasing Services, recommends that:

1. The revised pricing submitted by Sifto Canada for co-operative tender CT2003-03 be accepted, for the supply and delivery of sodium chloride (winter road salt) for the 2004-2005 winter season; and,
2. The Mayor and Clerk be authorized to sign the necessary documents.

#### **Purpose**

To extend the co-operative tender award for the supply and delivery of bulk sodium chloride to York Region municipalities, specifically the City of Vaughan, for the 2004-2005 winter season.

#### **Background - Analysis and Options**

In 2003, a co-operative tender was let for the supply and delivery of bulk sodium chloride (winter road salt) for the York Region municipalities. In July of this year, Sifto Canada submitted a proposal to the Region indicating that they are willing to extend the existing contract for one more winter season with a 3% increase in cost over the 2003 rates.

The new rate for bulk sodium chloride, delivered to the City of Vaughan's storage facilities, would be \$50.60 per metric tonne, taxes excluded, or \$58.19 including taxes.

In the Greater Toronto Area (GTA), prices have risen above the proposed cost submitted by Sifto Canada. Below are some of the price increases that have been identified through recent tenders:

Region of Peel	4.2% increase
City of Mississauga	4.9% increase
City of Toronto	4.0% increase
MTO (Toronto area)	4.0% increase

Staff at the Region will be recommending acceptance of the new price, and based on the price increases in the surrounding areas, as well as comments from the Region's and Vaughan's Purchasing Departments, it is recommended that the revised price submitted by Sifto Canada for the supply and delivery of bulk sodium chloride for the 2004-2005 winter season be accepted.

In 2003-2004, over 18,000 tonnes of sodium chloride were used to maintain the east portion of the City's road and sidewalk network. In addition, over 13,000 tonnes of ClearLane (an alternative de-icing material), was used to maintain the road and sidewalk network in the west portion of the City.

#### **Relationship to Vaughan Vision 2007**

Depending on the severity of the winter, sufficient funds may or may not be available in the 2004 Operating Budget to cover the cost of purchasing all the necessary winter de-icing materials. However, the recommendations contained in this report are consistent with the priorities previously set by Council, and additional funds would be available in the Winter Reserve account to cover any shortfall should another severe winter be encountered.

**Conclusion**

Based on recent tender results in the GTA, it is recommended that the revised price submitted by Sifto Canada for the supply and delivery of bulk sodium chloride for the 2004-2005 winter season, as an extension to CT2003-03, be accepted, and the Mayor and Clerk be authorized to sign the necessary documents.

**Attachments**

N/A

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Respectfully submitted,

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Commissioner of Engineering and Public Works

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