

**COMMITTEE OF THE WHOLE OCTOBER 11, 2005**

**TENDER AWARD – T05-150 RESIDENTIAL DRIVEWAY WINDROW CLEARING PART A & B**

**Recommendation**

The Commissioner of Engineering and Public Works, in consultation with the Director of Purchasing Services, recommends:

1. That Tender T05-150 PART “A” and PART “B”, be awarded to D. Crupi & Sons Limited at an estimated contract value of \$806,618.43 for a 1 year period; and,
2. That the Mayor and Clerk be authorized to sign the necessary documents.

**Economic Impact**

The total contract value is based on a daily equipment standby rate, as well as an hourly operating rate. For comparison purposes, the total hourly operations are based on a maximum of 4 full-scale ploughing events.

The following is a comparison between the previous prices paid by the City under the old contracts, and the lowest bid prices converted to a “per machine” basis. The total cost includes the equipment standby rates and an equal estimated number of operating hours.

	Part “A”	Part “B”
2004-2005 Winter Season Price per Machine	\$21,202	\$27,495
2005-2006 Winter Season Price per Machine	\$22,288	\$24,711

As can be seen, compared to the previous tender prices, the new tender is slightly higher for Part “A”, and significantly less for Part “B”, on a “per machine” basis.

The funding in the 2005 Operating Budget for providing this service is \$1,030,900, of which \$659,553 has been spent. This leaves \$371,347 remaining for the Public Works Department to cover both the daily equipment standby costs and any operating hour costs for work performed between December 1 – 31, 2005. Based on the lowest bid prices, this is more than sufficient to cover these costs. All equipment standby and operating costs incurred on or after January 1, 2006, will be charged against the 2006 Operating Budget.

Statistics over the last four years have shown that a full ploughing operation was justified only three or four times per season. If the 2005-2006 winter season follows the same trend as previous winters, and the estimated hours of operation remain similar to previous storm events, the amount included in the draft 2006 Operating Budget will also be sufficient. Should Council wish to discontinue providing this service after the contract expires on March 31, 2006, approximately \$380,000 could be removed from the 2006 Draft Operating Budget.

**Purpose**

The purpose of this report is to award Tender T05-150 PART A & B for Residential Driveway Windrow Clearing.

## **Background - Analysis and Options**

At the end of the 2005 winter season, the existing contracts for Residential Driveway Windrow Clearing expired. Staff prepared a new tender fashioned after the previous contract specifying one windrow clearing machine for each residential road plough unit. The contract is modeled after the salting and ploughing contracts, and includes both a standby and an operating rate. The contract is for one year with an option for two additional one year extensions at the City's discretion.

Tender T05-150 was advertised in the Vaughan Citizen, Electronic Tendering Network (ETN) as well as on the Ontario Public Buyers Association (OPBA) on September 8, 2005. The tender closed on September 22, 2005. Eight documents were issued and a total of four responses were received: one non-compliant bid and three valid bids. The following summarizes the results of the bids submitted:

<b>BID RESULTS FOR T05-150 RESIDENTIAL DRIVEWAY WINDROW CLEARING</b>			
<b>Bid rating</b>	<b>Contractor</b>	<b>Part A</b>	<b>Part B</b>
1.	D. Crupi & Sons Limited (Bid for Part A and B)	18 Units Total \$383,184.00	15 Units Total \$370,665.00
		Total with GST: \$410,006.88	Total with GST: \$396,611.55
2.	Windrow Enterprises Inc. (Bid for Part B)	No Bid	15 Units Total \$420,225.00
			Total with GST: \$449,640.75
3.	614128 Ontario Limited o/a Trisan Construction Ltd. (Bid for Part A and B)	18 Units Total \$1,795,032.00	15 Units Total \$1,487,280.00
		Total with GST: \$1,920,684.24	Total with GST: \$1,591,389.60

The operating portion is based on four ploughing occurrences. The standby portion is based on the period from December 1<sup>st</sup> to March 31<sup>st</sup>. Contractors were invited to bid on Part "A" and/or Part "B" of the contract. Part "A" pertains to the east portion of the City (east of Weston Road), with a current total of 18 units. Part "B" pertains to the west portion of the City (west of Weston Road), with a current total of 15 units. The number of units required will be revised annually to deal with growth, if the contract is extended.

Staff contacted D. Crupi & Sons Limited to ensure that the required equipment and windrow attachments would be available for the 2005-2006 winter season, and they have confirmed that the required equipment is available, should they be awarded the contract. Staff has also checked the bids for mathematical errors.

D. Crupi and Sons Limited have performed windrow clearing for the City of Vaughan in the past to staff's satisfaction. Accordingly, it would be appropriate to award both Part "A" and Part "B" of contract T05-150 to D. Crupi and Sons Limited.

## **Relationship to Vaughan Vision 2007**

This report is consistent with the priorities previously set by Council and complies with Vaughan Vision A-1 "Pursue Excellence in the Delivery of Core Services."

## **Conclusion**

The awarding of T05-150 will provide the City with residential driveway windrow clearing services for at least one year, and retain the ratio of one windrow clearing machine to each residential road plough.

The estimated contract value for Parts "A" and "B" is \$806,618.43, and there are sufficient funds remaining in the 2005 Operating Budget and the 2006 Draft Operating Budget to cover these costs.

**Attachments**

N/A

**Report prepared by:**

Tina Di Biase  
Technical Co-ordinator

Brian T. Anthony  
Director of Public Works

Respectfully submitted,

Bill Robinson, P. Eng.  
Commissioner of Engineering and Public Works

Brian T. Anthony, CRS-S, C. Tech  
Director of Public Works