

COMMITTEE OF THE WHOLE JUNE 23, 2009

FIRE APPARATUS PURCHASE

Recommendation

The Fire Chief, in consultation with the City Manager, the Director of Purchasing Services, and the Director of Capital Reserves and Investments, recommends:

1. That the City enters into a sole source contract with Smeal Fire Apparatus, Snyder NE. USA, for the Supply and Delivery of:

ONE (1) 2009 Smeal Custom 6000L/min Triple Combination Engine, as per the Capital Budget Project # FR - 3532 - 09 , for the NET sum of \$478,000 US dollars plus applicable taxes or approximately \$537,000 Canadian Dollars from Smeal Fire Apparatus Company, Snyder, NE. USA.

ONE (1) 2009 Smeal Custom 6000L/min Triple Combination Engine, as per the Capital Budget Project # FR – 3518 – 09, for the Net sum of \$478,000 US dollars plus applicable taxes or approximately \$ 537,000 Canadian dollars from Smeal Fire Apparatus Company, Snyder, NE. USA.

2. That the Mayor and Clerk be authorized to sign the necessary documents.

Contribution to Sustainability

The apparatus will be compliant to the new EPA Engine Emission and NFPA 1901 – 2009 Standard with the latest safety features included.

Economic Impact

Funds are available to undertake the required purchase with the approved 2009 Capital Budget.

Communications Plan

Not applicable.

Purpose

To seek approval for the sole source award and issuance of a purchase order to Smeal Fire Apparatus (Safetek Emergency Vehicles - Canadian Representative) for two triple combination engines (# FR 3532-09 & # FR 3518-09) funded from the CWDC Fund and Fire Equipment Reserve Fund respectively.

Background - Analysis and Options

The City of Vaughan was an original partner in the York Region Fire Cooperative Purchasing Program, which issued RFPs for the supply of various models of fire apparatus for various municipalities in the Region, and has been active for the past several years. Over that time, the City has purchased fifteen (15) fire apparatus units from Smeal Fire Apparatus (Safetek), utilizing the bulk purchasing power of several municipalities working together and the vendor's ability to extend original pricing for extended periods. Monitoring the trend of apparatus sales, it appears that we have been successful in that regard.

The Toronto Fire Services adopted our RFP process in the fall of 2000 and sought out a vendor for their fire apparatus needs. Smeal Fire Apparatus, who had been successful with the York Region Fire Cooperative Purchasing Program, was also successful on the Toronto RFP process. In 2006 the City of Toronto entered into the largest single contract for fire apparatus in fifty years for fifteen (15) Smeal custom Cab Rescue Pumpers. In August 2008 the City of Toronto Bid Committee authorized staff to award a contract for the supply and delivery of seven (7) Rescue/Pumper Trucks to Safetek Emergency Vehicles. In addition our status as an Authorized Warranty Center for Spartan Motors, Smeal Fire Apparatus, SVI and Safetek Emergency Vehicles has enabled VFRS to consistently negotiate best price for our emergency response vehicles.

The Vaughan Fire and Rescue Service currently has purchased its last fifteen (15) apparatus from Smeal fire Apparatus (Safetek) with the same Spartan MFD chassis model, with the same diesel engine and Allison transmission etc. that Toronto and other York Region municipalities have purchased and we desire to purchase again.

Capital Project # FR -3532 - 09 is new engine for fire station 7-10 approved in Capital Budget 2009. Capital Project # FR – 3518-09 a replacement engine for vehicle 79 - 32 (1988 Dash Engine) has reached its serviceable life span, approved in Capital Budget 2009.

The Purchasing Authorization Bid Limit Policy allows for sole sourcing of goods and services greater than \$100,000 without requiring public advertisement and subject to award by Council.

The purchase of these vehicles is within the budget-approved amounts of \$ 600,000 each and funding is available. The Administrative Fee is in addition to the purchase amount and some equipment will be purchased and installed locally to complete the projects within the approved budget amounts.

Although there are other fire apparatus manufacturers, it is recommended to sole source the acquisition of this fire apparatus from the same manufacturer of the last thirteen (15) units purchased by the City of Vaughan. This will provide standardized chassis and fire-package components, servicing and parts inventory, and training/operator familiarity.

Relationship to Vaughan Vision 2020 / Strategic Plan

This report is consistent with the priorities previously set by Council and the necessary resources have been allocated and approved.

Regional Implications

None

Conclusion

The recent RFP process in Toronto and other York Region municipalities demonstrate that the recommended vendor, Smeal Fire Apparatus, through its local sales agent Safetek Emergency Vehicles Ltd., continues to provide a high quality product at the best price.

Attachments

Proposal Letter 2009 from Safetek Emergency Vehicles Ltd.

Report prepared by:

Larry Bentley, Deputy Fire Chief Operations
Chris Dennis, Chief Mechanical Officer

Respectfully submitted,

G.R. Senay
Fire Chief



88 GOLDEN DRIVE 2nd FLOOR
COQUITLAM, B.C. V3K 6T1
TEL: 1 866 723 3835
FAX: 604 942 1723
EMAIL: sales@safetekev.com
WEBSITE: www.safetekev.com

May 15, 2009

City Of Vaughan Fire & Rescue Service
2141 Major Mackenzie Drive
Annex Building
Vaughan, Ontario L6A 1T1

Attention: Fire Chief Greg Senay

Reference: **Proposal For New 2009 Smeal Custom 6,000 LPM Pumper**

Dear Chief Senay:

We are pleased to submit for your consideration our proposal pricing for supply and delivery of one (1) new 2009 Smeal Custom 6,000 LPM Pumper on a 2009 Spartan Metrostar LFD 10" Custom Cab & Chassis built in accordance with the enclosed specifications fully meeting the VFRS requirements based on your valued previous orders for various apparatus.

The apparatus proposed will meet the latest NFPA 1901-2009 and ULC 515-2006 Standard and offer a number of safety and performance advantages as well as our competitive pricing structure based on our long established relationship with the VFRD.

One (1) 2009 Smeal Custom 6,000 LPM Pumper on a new Spartan Metrostar LFD Custom Cab and Chassis for the NET sum of \$478,000.00 in USD plus applicable GST which is 100% refundable to purchaser.

The price is FOB City of Vaughan and the payment terms are that Chassis upon completion and balance upon delivery and inspection and the above price includes Three (3) Inspection Visits for two (2) VFRS representatives.

The delivery shall be within 330 Days after receipt and approval of the contract and subject to all causes beyond our control.



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TEL: 1 866 723 3835
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The apparatus proposed features the latest technology in Engine Emission Controls and meets and exceeds the latest EPA (Environmental Protection Agency) standards with respect to discharge of exhaust emissions and particulate into the atmosphere.

The CAT C9 Engine specified features ACERT Technology to provide:

- Reduced Engine Exhaust & Particulate Emission
- Improved Fuel Economy
- Improved Reliability & Durability
- Lower Maintenance Costs

In addition, the apparatus proposed incorporates all possible features and components to be as environmentally friendly as possible.

We hope the above meets with your approval and look forward to being selected again for your valued order.

Sincerely

A handwritten signature in black ink, appearing to read 'John R. Witt', written in a cursive style.

John R. Witt
President